



Press release

Exceleron Software Inc. Joins Elster's Partner Network

Industry leaders forge a strategic alliance
to provide AMI-prepayment solutions

Raleigh, North Carolina, 23 January 2008. Elster Integrated Solutions (EIS), part of Elster Group, a world leader in Advanced Metering Infrastructure (AMI) and integrated metering and utilization solutions to the gas, electricity and water industries, today announced that Exceleron Software Inc. has joined Elster Integrated Solutions' Partner Network—an alliance program designed to strategically meld Elster's complementary partners around its AMI solution for enhanced customer choice and continued support of the smart grid.

The strategic alliance between Elster and Exceleron will include joint customer solutions, along with robust marketing and sales efforts. Additionally, the two companies will work together on out-of-the-box integrations between the Elster EnergyAxis[®] AMI system and the Exceleron PAMS prepayment software.

"The combination of EnergyAxis' state-of-the-art AMI solutions together with Exceleron's extensive suite of prepaid management applications creates a powerful force in the industry," said Bob Crenshaw, president, CEO and director of Exceleron Software Inc. "Our partnership with Elster will allow us to reach out to an even wider audience and introduce cost-effective, cutting-edge solutions that enable utilities to increase customer satisfaction by offering a variety of prepayment choices."

"Our prepay partners are central to our strategy and how we deliver value to our customers," said Sharon Allan, president of Elster Integrated Solutions. "We are thrilled about solidifying this relationship with Exceleron. The diverse suite of prepay applications they offer will provide measurable value to our broad base of utility customers."

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For further information contact:

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About Exceleron Software

Exceleron Software, a software development company based in Dallas, Texas, has over 10 years experience in the prepaid industry. Exceleron's Prepaid Account Management System (PAMS) is currently installed and operational in many electric utilities throughout the United



States. PAMS is a web based application requiring no hardware investment. The platform can also be utilized for automated usage notifications for both prepaid and post-paid customers. For additional information, please contact: Jeff Severs, chief operating officer, at (972) 852-2704 or jsevers@exceleron.com or visit www.exceleron.com.

About Elster Integrated Solutions

EIS delivers AMI and AMR systems that help utilities improve revenue cycle services, customer service, and delivery reliability as well as implement demand response and conservation programs. EIS delivers and integrates metering automation solutions for utility customers so that they can better manage their business in the area of electric, water, and gas usage as well as facilitate new end-customer programs. Experienced in field-proven AMI/AMR system deployment, EIS enables business and customer management from metering information. Core to EIS solutions are the use of intelligent standards-based communications. For more information, visit www.elster-eis.com.

About Elster Group

Elster Group is a world leader in Advanced Metering Infrastructure (AMI) and integrated metering and utilization solutions to the gas, electricity and water industries. Elster's high quality AMI and AMR products, systems, and solutions reflect the wealth of knowledge and experience gained from over 170 years of dedication to measuring precious resources and energy. Elster provides world class solutions and advanced technologies to help utilities more easily, efficiently and reliably obtain and use advanced metering intelligence to improve customer service, enhance operational efficiency, and increase revenues. Elster's AMI solutions enable utilities to cost-effectively generate, deliver, manage and conserve the life-essential resources of gas, electricity and water. The group has over 7,500 staff and operations in 38 countries, focused in North and South America, Europe, and Asia. For additional information, visit www.elster.com.